

# Trade Mission to Germany & the Netherlands



## Opportunities in Germany

Germany has the world's fifth largest economy and Europe's largest led by strong exports of machinery, vehicles, and chemicals. As the fifth top export destination for Virginia, Germany offers a proven and dynamic market. The country is currently engaged in an energy transition.

The top opportunities for Virginia exporters in Germany include:

- Pollution Control
- Advanced Materials
- Medical Equipment
- Information Technology
- Automotive
- Safety and Security
- Renewable Energies
- Agricultural Machinery

## Opportunities in the Netherlands

The Dutch economy is stable, advanced, and the sixth largest in the EU. Busy ports and substantial passenger growth at Schiphol Airport make the Netherlands a transportation hub. Finance and petro-chemicals are also well established. Ongoing structural reforms and low employment offer a positive outlook.

The top opportunities for Virginia exporters in the Netherlands include:

- Aircraft and Parts
- Automotive Parts
- Defense Technology
- Cybersecurity Services
- Energy
- Healthcare Products and Services
- Marine Technology
- Software

*"The people we were able to meet with as a result of this trade mission were high level decision makers that typically take us a long time to reach. The research and insights gained on this trip will help us keep our competitive advantage!"*

- Trade Mission to the United Kingdom, 2017

*"This trip turned out to be an excellent opportunity to build relationships with five qualified Mexican companies that can and will support my business going forward."*

- Trade Mission to Mexico, 2016

*"The trade mission to Colombia was one of the best events we have attended. The meetings matched our search criteria, we were productive in our efforts to obtain new client contacts, and we gained new insight into our industry in Colombia."*

- Trade Mission to Colombia, 2016

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## Trade Mission Details

**Dates:** May 6 - May 10, 2019

**Fee:** \$2,500 (fee does not include airfare, lodging and meals)

**Registration  
Deadline:** March 1, 2019

**Questions?**  
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*"The impact of this trade show was outstanding and has provided my company with the opportunity to immediately begin doing business with the mining industry in Chile. All results exceeded my expectations."*

- ExpoMin 2016 (Chile)

*"I have visited Saudi Arabia before, but the success I had in this trip was above and beyond our expectations. We have a few opportunities that may result in business. We are now developing proposals and evaluating partnerships."*

- Trade Mission to Saudi Arabia, 2015