TRADE MISSION

Chile & Peru

May 6-13, 2026

Registration Deadline | March 7, 2026

Chile

Chile has one of the most advanced economies in South America and its strength lies in its stability. Chile is consistently the highest-ranked country in Latin America in terms of economic competitiveness and also has relatively low levels of poverty.

Chile is a strong trading partner and export market for U.S. companies, largely due to its open market policies, zero tariffs, democratic government, solid business practices, and low corruption. Virginia exports to Chile were valued at \$64M in 2023.

Chileans generally view U.S. products and services to be high quality and innovative. Some of the best opportunities for U.S. companies are in high-value projects requiring innovative solutions, such as 5G technology and applications, data analytics, public transportation platforms, and smart grid technologies.

The top opportunities for Virginia exporters in Chile include:

- Agricultural Machinery and Equipment
- Energy
- Environmental Technologies
- Information Technologies
- Mining Equipment and Machinery
- Safety and Security

Peru

Peru has one of the fastest-growing economies in Latin America. It is well integrated in the global economy through its multiple free trade agreements, including the U.S.-Peru Trade Promotion Agreement. Its prudent macroeconomic and fiscal





Peru is an untapped market for our company. The trade mission afforded us access to local knowledge, introductions to target clients, and identification of a local marketing resource to use in the future.

Chile & Peru Trade Mission Participant



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policies, openness to trade, and growing middle class make Peru one of the best places to do business in South America.

Peru's economy is dependent upon its natural resources, such as minerals and fish. The country's manufacturing and services sectors are relatively small but growing. Light manufacturing remains Peru's largest industry sector, and its tourism industry continues to see rapid growth. Virginia's exports to Peru were valued at \$76M in 2023.

The top opportunities for Virginia exporters in Peru include:

- Agriculture
- Infrastructure Development
- Medical Devices
- Mining Equipment and Machinery
- Safety and Security

Registration

Register and pay the Trade Mission fee online by visiting <u>chile-peru-trade-mission-2026.eventbrite.com</u>.

Contacts

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We have potentially found distributors in both markets and were able to create long-term opportunities that will establish strong foundational business relationships for our organization.

Chile & Peru Trade Mission Participant

