TRADE MISSION

Australia

May 18-22, 2026

Registration Deadline | March 20, 2026

In 2023, Australia was Virginia's 14th largest export destination, with \$404 million in exports. Australia's resilient economy provides a safe, low-risk environment in which to do business. The Australia-U.S. Free Trade Agreement (AUSFTA) has significantly stimulated U.S.-Australian trade and investment since 2005. With few barriers to entry, a familiar legal and corporate framework, sophisticated consumer and industrial sectors, a large services sector, and a straightforward, English-speaking business culture, Australia remains an important and receptive market for U.S. goods and services.

The top opportunities for Virginia exporters in Australia include:

- Aerospace and Defense
- Agribusiness
- Automotive Parts
- Building and Construction
- Clean Technology
- Cybersecurity
- Education and Training
- Mining
- Medical Devices
- Water and Wastewater Treatment

Registration

Register and pay the Trade Mission fee online by visiting <u>australia-trade-mission-2026.eventbrite.com</u>.

Contacts

Nathan Day

International Trade Manager, South Central Region

Phone: 540.387.2562 | Email: <u>nday@vedp.org</u>

Caitlin Maxwell VALET Program Manager

Phone: 540.492.1237 | Email: cmaxwell@vedp.org





This event had a significant impact on developing and further enhancing relationships with potential customers in Australia. We established at least 3 new contacts which we hope will convert into tangible sales over coming years. We understand that this type of engagement is a very important step towards completing our sales cycle.

Australia Trade Mission Participant

