Commercial UAV Expo Europe 2020

Overview

Commercial UAV Expo Europe is the leading international trade show and conference in Europe for the commercial drone market, focusing on:

- Construction
- Energy & Utilities
- Forestry & Agriculture
- Infrastructure & Transportation
- Public Safety & Emergency Services
- Security
- Surveying & Mapping

The event returns to Amsterdam in 2020 and will take place as part of Amsterdam Drone Week (https://www.amsterdamdroneweek.com/). Launched in 2018, Amsterdam Drone Week is a platform that serves as a bridge between all relevant parties including the authorities as well as parties from the aviation, telecom, and automotive sectors allowing these parties to discuss infrastructure, regulations, and UAS technology with the shared goal of facilitating Urban Air Mobility (UAM) and thereby creating new opportunities in urban areas for improvements in mobility, safety, sustainability, and spatial and economic development.

With top-notch education, unparalleled networking and an exhibit floor of commercial-grade UAS, Commercial UAV Expo Europe is the must-attend event if keeping up with the newest technology and developments is a priority.

Commercial UAV Expo Europe’s conference addresses critical issues commercial users face when it comes to drones: regulatory issues, data management, outsourcing vs. insourcing, systems integration, and more. Find industry-specific content in vertical breakout tracks and universal topics in plenaries and keynotes. Get up to speed!

For more information: https://www.expouav.com/europe/
Details

The Commercial UAV Expo Europe 2020 trade show takes place in Amsterdam, The Netherlands at RAI Amsterdam.

Trade Show Dates
December 1-3, 2020

Registration Deadline
October 2, 2020

Schedule

<table>
<thead>
<tr>
<th>Date</th>
<th>Day</th>
<th>Activity</th>
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</thead>
<tbody>
<tr>
<td>October 2, 2020</td>
<td>Friday</td>
<td>Last day for registration</td>
</tr>
<tr>
<td>November 28, 2020</td>
<td>Saturday</td>
<td>Latest day to depart United States</td>
</tr>
<tr>
<td>November 30, 2020</td>
<td>Monday</td>
<td>Arrive to the show; Booth set-up</td>
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<tr>
<td>December 1, 2020</td>
<td>Tuesday</td>
<td>First day of show and conference</td>
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<tr>
<td>December 2, 2020</td>
<td>Wednesday</td>
<td>Second day of show and conference</td>
</tr>
<tr>
<td>December 3, 2020</td>
<td>Thursday</td>
<td>Last day of show and conference; Booth breakdown</td>
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<tr>
<td>December 4, 2020</td>
<td>Friday</td>
<td>Return to United States</td>
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Registration

Register and pay the trade show fee online: https://commercialuavexploreeurope2020.eventbrite.com

The Virginia booth at Commercial UAV Expo Europe 2020 will have space for six Virginia companies to participate.

The trade show participation fee is $2,500. This fee is per company, not per participant, and includes the following:

- Entries in all official show exhibitor listings
- An LCD screen in the booth to display your company’s logo, video, or presentation
- A counter and stool in the booth to display marketing materials, product samples, etc. Each lockable counter will have an electrical outlet
- A printed graphic on the booth wall featuring your company’s logo
- Access to shared booth furniture. The Virginia booth will have a private meeting room with table and chairs
- Two exhibitor badges per registered company
- VEDP assistance before and during the trade show

Travel

All travel expenses including airfare, hotels, meals, and individual ground transportation to be paid directly by each participant.

Flights

You book (and pay for) your own airline ticket via a local travel agent or online air travel website. The airport code for Amsterdam is AMS. If you do not have a travel agent, the Trade Show Leader can recommend one for you.

Accommodations

VEDP is not coordinating a block of hotel rooms. Participants must make their own hotel arrangements. Each participant will be responsible for securing and covering the cost of your respective hotel room.

Entry Requirements

A passport is required with six months validity remaining. U.S. citizens do not need a business visa for the Netherlands for stays less than 90 days. The Netherlands is party to the Schengen Agreement.

Expenses

Additional estimated costs you will incur include (but are not limited to):

<table>
<thead>
<tr>
<th>Expense</th>
<th>Estimated amount ($)</th>
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<tr>
<td>Round-trip airfare from Dulles to Amsterdam; Economy class</td>
<td>1,200</td>
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<td>Hotels (3/4 nights at $250-300 per night)</td>
<td>1,200</td>
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<tr>
<td>Meals</td>
<td>500</td>
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<td>Airport transfers, taxis, public transportation, and other miscellaneous items</td>
<td>250</td>
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Exhibitor Guidelines

Badges
Each company is allocated two badges.
VEDP will work with the show organizer to secure participants’ badges. You can pick up your badge on site. You will need your identification to collect your badge.

Each person must have a badge to enter the show.

Trade Show Booth Policy
By exhibiting in the Virginia booth, each company and its representatives agree to the following:

- Space and amenities within the Virginia booth, such as meeting tables and chairs, are shared among the co-exhibiting companies. Companies and individuals that are not co-exhibitors in the booth may not use these booth amenities, as they are reserved for the co-exhibiting companies.

- Each representative is expected to be respectful of other companies’ meetings, introductions, and/or networking that may take place in and around the booth. Interference with another company's meetings, introductions, and/or networking efforts is not permitted.

Thank you for your compliance with these guidelines as we represent the Commonwealth of Virginia in a courteous and professional manner.

Shipping Disclaimer
Virginia Economic Development Partnership (VEDP) is not responsible for the shipment of product samples, promotional materials, displays, posters, banners, brochures, etc., to or from a trade mission or trade show. VEDP can make introductions to shipping companies upon request. VEDP recommends that these arrangements be made as early as possible so that product samples and/or promotional materials can arrive in time for your event.

Questions?
Ellen Meinhart
International Trade Manager
Phone: 703.506.9742
Email: emeinhart@vedp.org