Trade Mission to Chile and Peru

Opportunities in Chile

Chile continues to be a strong trading partner and export market for U.S. companies, largely due to its open market policies, zero tariffs, stable democratic government, solid business practices, and low corruption. Chile is stable, prosperous, and consistently ranks high on international indices relating to economic freedom, transparency, and competitiveness.

The top opportunities for Virginia exporters in Chile include:

- Automotive Parts
- Construction
- Electric Power Equipment
- Environmental Technologies
- Healthcare
- Mining Industry Equipment
- Safety & Security
- Telecommunications
- Water Resources

Opportunities in Peru

Peru continues to lead Latin America as one of the fastest growing economies in the region. Peru's export-oriented growth model and mining and agricultural sectors continue to produce solid growth. The central government initiated plans for Public-Private Partnership infrastructure projects and announced an updated catalog of 50 projects valued at over $10 billion, to be realized between 2018 and 2020 (ProInversion).

The top opportunities for Virginia exporters in Peru include:

- Construction Equipment
- Electronic Commerce
- Energy and Electricity
- Food Processing and Packaging Equipment
- Medical Equipment
- Mining Industry Equipment
- Plastics
- Safety & Security

“The people we were able to meet with as a result of this trade mission were high level decision makers that typically take us a long time to reach. The research and insights gained on this trip will help us keep our competitive advantage!”
- Trade Mission to the United Kingdom

“This trip turned out to be an excellent opportunity to build relationships with five qualified Mexican companies that can and will support my business going forward.”
- Trade Mission to Mexico

“The trade mission to Colombia was one of the best events we have attended. The meetings matched our search criteria, we were productive in our efforts to obtain new client contacts, and we gained new insight into our industry in Colombia.”
- Trade Mission to Colombia
Trade Mission to Chile and Peru

Trade Mission Details

Dates: May 13 - 20, 2020

Fee: $2,500 (fee does not include airfare, lodging and meals)

Registration Deadline: March 13, 2020

Questions?
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“I have visited Saudi Arabia before, but the success I had in this trip was above and beyond our expectations. We have a few opportunities that may result in business. We are now developing proposals and evaluating partnerships.”

- Trade Mission to Saudi Arabia