



FMS/SECURITY COOPERATION TRAINING

Building Partner Capacity Through Security Assistance and Cooperation Programs
September 19 - 21, 2017 in Richmond, Virginia

SPACE IS LIMITED, SO RESERVE YOUR SEAT TODAY!

Please join us for a three-day, in-depth security cooperation and assistance management training course to help your company increase its defense sales to foreign governments. Topics to be covered include:

- Security Cooperation (SC) and Security Assistance (SA) Management
- SC/SA Programs and Legislation and Policy
- USG Organizations
- Technology Transfer and Export Compliance
- Acquisition Policy
- SC/SA Planning
- The FMS/BPC Process
- Offsets
- Export Control and Licensing
- FMS and Financing
- International Agreements
- Total Package Support/Follow-on Support

EVENT DETAILS

Dates: September 19 - 21, 2017

Time: Registration 8:00 - 8:30 a.m., Course 8:30 a.m. - 4:30 p.m. daily
(lunch will be provided)

Location: The Westin Richmond *, 6631 W. Broad St., Richmond, VA

Cost: Complimentary for Virginia defense companies (\$1500 value)

* Room block discount will be available - more details to follow



**PLEASE CONTACT YOUR LOCAL
DEFENSE MANAGER TO REGISTER:**

THEODORA VON HOHENSTAUFEN NOLL

DEFENSE PROGRAM MANAGER

(804) 545-5764

TVHN@YESVIRGINIA.ORG

OR

ED LAUGHLIN

DEFENSE PROGRAM MANAGER

(703) 506-9743

ELAUGHLIN@YESVIRGINIA.ORG

